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Corporate Information

Board of Directors

Laith G. Pharaon

Alternate Director: Shuaib A. Malik

Wael G. Pharaon

Alternate Director: Babar Bashir Nawaz

Shuaib A. Malik - Chairman

Tariq Iqbal Khan Abdus Sattar Sajid Nawaz

Zaki Mohamad Mansoer

Chief Executive Officer

Jamil A. Khan

Chief Financial Officer

Nouman Ahmed Usmani

Company Secretary

Muhammad Atta ur Rehman Malik

Audit Committee

Tarig Igbal Khan

Tariq Iqbal Khan Chairman
Abdus Sattar Member
Babar Bashir Nawaz Member
Alternate Director for Mr. Wael G. Pharaon
Shaikh Ather Ahmed Secretary

Human Resource and Remuneration (HR&R) Committee

Abdus Sattar Member
Babar Bashir Nawaz Member
Alternate Director for Mr. Wael G. Pharaon

Jamil A. Khan Member
Nouman Ahmed Usmani Secretary

Auditors

A. F. Ferguson & Co.
Chartered Accountants

Legal Adviser

Ali Sibtain Fazli & Associates Legal Advisers, Advocates & Solicitors

Bankers

National Bank of Pakistan
Habib Bank Limited
Meezan Bank Limited
Bank Alfalah Limited
Allied Bank Limited
MCB Bank Limited
Habib Metropolitan Bank Limited
Faysal Bank Limited
Bank AL-Habib Limited
United Bank Limited

Registered Office

Chairman

Samba Bank Limited

Askari Bank Limited

7-B, Korangi Industrial Area, Karachi-74900

P.O. Box: 8228, Karachi-74900 UAN: +92-21-111-675-675 PABX: +92-21-35064981-86 +92-21-35064977-79 Website: www.nrlpak.com

Share Registrar

E-mail:

CDC Share Registrar Services Limited CDC House, 99-B, Block 'B', S.M.C.H.S., Main Shahra-e-Faisal, Karachi – 74400.

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Email: info@cdcsrsl.com
Website: www.cdcsrsl.com

Directors' Review

On behalf of the Board of Directors of National Refinery Limited, I am presenting a brief review of the financial results and operations of your Company for the quarter ended September 30, 2020.

During the period, your company incurred a loss after tax of Rs. 1,311 million resulting in loss per share of Rs. 16.40 as compared to loss after tax of Rs. 679 million which resulted in loss per share of Rs. 8.49 in the corresponding period.

The period witnessed a careful approach towards the revival of economic activity all over the world with a fear of a second wave of COVID-19 spread with the onset of winters. The situation severely affected refinery performance arising out of slim margins on Motor Gasoline and High Speed Diesel, while prices of Jet Fuels and Naphtha remained well below crude oil price. The throughput of Fuel segment remained 64% as against 62% in the same period last year. Under these challenging circumstances, the fuel segment of the company incurred loss after tax of Rs. 1,150 million as compared to loss after tax of Rs. 596 million in the same period last year.

During the period, the Government has changed the product pricing frequency from monthly to fortnightly basis and these are now linked with Import Parity Price of Arab Gulf Platts daily FOB average effective September 2020.

Lube Segment incurred loss after tax of Rs. 161 million as compared to loss after tax of Rs. 83 million during the corresponding period last year. The loss of lube segment is due to increase in feed cost and decline in prices of products. Slow-upliftment of Bitumen due to lower Government spending on infrastructure projects is resulting in blocking of funds in inventory forcing the company to finance the operations through running finance.

During the period your company has successfully commissioned Two Stage Distillation Unit revamp of Lube-I refinery which enhanced the installed crude oil processing capacity of Lube-I refinery from 12,050 bpsd to 17,000 bpsd and vacuum fractionation capacity from 5,200 bpsd to 6,600 bpsd. Addition in capacity will improve the production of prime grades by around 5,000 M.Tons per year. Consequently, the throughput of lube segment remained at 49% as compared to 65% in the corresponding period last year.

Your company, along with all refineries, is in the process of discussing the situation with the Government so that some relief can be provided to existing refineries in the prevailing extra ordinary situation. We expect that Government would understand the gravity of problems and extend its support in the matter for smooth and sustainable operations of refineries in Pakistan.

We thank our shareholders, customers and staff for their sustained support and trust in the Company.

On behalf of the Board

Islamabad October 20, 2020 Shuaib A. Malik Chairman

ڈائر یکٹرز کا جائزہ

نیشنل ریفائنری لمیٹڈ کے بورڈ آف ڈائر یکٹرزی جانب ہے میں آپ کی کمپنی کے 30 ستمبر 2020 کو مکٹل ہونے والی سہاہی کے مالی نتائج اور آپریشنز کا ایک مختصر جائز و پیش کرتا ہوں۔

موجودہ عرصہ میں، آپ کی کمپنی کو 1,311 ملین روپے کا ٹیکس کے بعد نقصان ہوا جو 16.40 روپے فی حصص نقصان کے مساوی ہے جبکہ گزشتہ مالی سال اس مدّت میں 679 ملین روپے کا ٹیکس کے بعد نقصان ہوا تھا جو 8.49 روپے فی حصص نقصان کے مساوی تھا۔

اس عرصے ہیں موسم سرما کے آغاز کے ساتھ ہی 19-COVID کی دوسری لہر پھیل جانے کے خدشے کے باعث پوری دنیا میں معاشی سرگرمیوں کے احدیث میں موسم سرما کے آغاز کے ساتھ ہی 19-COVID کی دوسری لہر پھیل جانے کی طرف محتاط انداز اختیار کیا گیا۔ اس صورتحال میں پیٹرول اور ہائی اسپیڈ ڈیزل پر معمولی مار جنز جبکہ جیٹ ایندھن اور نیفتھا کی قیمیتوں میں خام تیل کی قیمیتوں میں کے کا کر کردگی شدید متاثر ہوئی۔ فیول سیکمنٹ کی پیداوار %64 فیصدر ہی جو کہ گذشتہ سال اس عرصے میں گیکس کے بعد نقصان فیصدتھی۔ ان مشکل حالات میں ،کپنی کے فیول سیکمنٹ کو 1,1500 ملین روپے ٹیکس کے بعد نقصان ہوا جبکہ پچھلے سال اسی عرصے میں ٹیکس کے بعد نقصان مواجبکہ پچھلے سال اسی عرصے میں ٹیکس کے بعد نقصان مواجبکہ پچھلے سال اسی عرصے میں ٹیکس کے بعد نقصان مواجبکہ پچھلے سال اسی عرصے میں ٹیکس کے بعد نقصان مواجبکہ پچھلے سال اسی عرصے میں ٹیکس کے بعد نقصان مواجبکہ پچھلے سال اسی عرصے میں ٹیکس کے بعد نقصان مواجبکہ پچھلے سال اسی عرصے میں ٹیکس کے بعد نقصان مواجبکہ پچھلے سال اسی عرصے میں ٹیکس کے بعد نقصان مواجبکہ پچھلے سال اسی عرصے میں ٹیکس کے بعد نقصان مواجبکہ پھلے سال میں مواجب کی میں کی میں مواجب کی بھلے میں کی میں کی میں مواجب کی میں کی معامل کی میں میں میں میں کی میں مواجب کی میں کی میں مواجب کی میں میں کی میں کی میں مواجب کی میں میں مواجب کی میں کیا میں مواجب کی میں میں کی میں مواجب کی میں کی میں کی معامل کی میں مواجب کی میں مواجب کی میں مواجب کی میں میں میں میں مواجب کی میں مواجب کی میں مواجب کی میں مواجب کی میں میں میں میں مواجب کی مواجب کی میں مواجب کی میں مواجب کی میں مواجب کی مواجب کی میں مواجب کی میں مواجب کی میں میں مواجب کی مواجب کی میں مواجب کی میں مواجب کی مواجب کی مواجب کی مواجب کی مواجب کی میں مواجب کی مواجب

اس مدت کے دوران، متمبر 2020 سے حکومت نے پیٹر ولیم مصنوعات کی قیمتوں میں ردّ و بدل کو ماہانہ سے کم کر کے پندرہ دن کی مدّت پر تبدیل کر دیا ہے۔ اوراب پیوب گلف Platts کی یومیدایف او بی (FOB) کی درآمدی قیمت کے اوسط کے ساتھ منسلک ہیں۔

لیوب سیگمنٹ کو 161 ملین روپے کا ٹیکس کے بعد نقصان ہوا جبکہ گزشتہ مالی سال ای ملات میں ٹیکس کے بعد 83 ملین روپے کا نقصان تھا۔ فیڈکی قیمت میں اضافہ اورمصنوعات کی قیمتوں میں کی کی وجہ سے لیوب سیگمنٹ کے نقصان میں اضافہ ہوا۔ انفراسٹر کچر منصوبوں پر کمسر کاری اخراجات کے باعث تارکول کی فرونست کم ہوئی جسکے نتیجہ میں انونٹری میں فنگر کے بلاک ہونے کے باعث کمپنی کومجبوراً قلیل المیعاد قرضوں کے ذریعہ آپریشنز کو فنائنس کرنا پڑا۔

اس عرصے کے دوران آپ کی کمپنی نے کامیا بی سے ٹو اسٹیج ڈسٹلیشن یونٹ ریویمپ کو کممل کرلیا ہے جس نے لیوب-اریفائنزی کی خام تیل پروسینگ کی سخوائنش کو 12,050 بی پی ایس ڈی سے بڑھا کر 17,000 بی پی ایس ڈی سے بڑھا کہ 17,000 بی پی ایس ڈی سے بڑھا کہ 6,600 بی پی ایس ڈی کہ یہ اوار میں بہتری آئے گی۔

کر 6,600 بی پی ایس ڈی کردیا ہے ۔صلاحیت میں اضافے سے ہرسال تقریباً 5,000 ایم ٹن کے اعلی معیار گریڈز کی پیداوار میں بہتری آئے گی۔
اس کے نتیجے میں، لیوب سیکمنٹ کی پیداوار 49% فیصدر ہی جو کہ گذشتہ سال اس عرصے میں %65 فیصد تھی۔

تمام ریفائنریاں مل کرحکومت ہے اس صور تحال پر تبادلہ خیال کرنے میں مصروف عمل بین تا کہ اس غیر معمولی صور تحال میں موجودہ ریفائنریوں کو پچھے مراعات فراہم کی جاسکیں۔ہم توقع کرتے ہیں کہ حکومت مسائل کی سلینی کو سمجھے گی اور پاکستان میں ریفائنریوں کے استحکام اور آپریشنز کے تسلسل کے لیے اس معالمے میں اپنا کر دارا داکر ہےگی۔

ہم اپنے حصص یافتگان،صارفین اور عملے کا آئی مسلسل حمایت اور اعتاد کیلئے شکریہ ادا کرتے ہیں۔

بورڈ کیجانب سے

السمال میں السمال کی السمال ک

اسلام آباد 20ا کتوبر،2020

CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

AS AT SEPTEMBER 30, 2020

A3 A1 3E1 TEMBER 30, 2020			
		Unaudited	Audited
		September 30,	June 30,
	Note	2020	2020
		(Rupees in	thousand)
ASSETS		(
NON-CURRENT ASSETS			
Fixed assets	5	33,427,419	34,217,924
Long-term investment		12,942	12,942
Long-term loans	6	47,661	46,351
Long-term deposits	7	30,265	30,265
Deferred taxation	8	8,268,042	7,639,925
Retirement benefit prepayments	Ü	16,333	19,786
nethement benefit prepayments		41,802,662	41,967,193
CURRENT ASSETS		41,002,002	41,507,155
Stores, spares and chemicals		1,654,841	1,552,996
Stock-in-trade	9	17,654,950	11,820,278
Trade receivables		7,846,432	4,022,171
Loans and advances	10	47,534	43,941
Trade deposits and short-term prepayments	11	416,470	21,228
Interest accrued		18,936	8,833
Other receivables		1,245,714	1,070,134
Taxation - payments less provision		2,181,093	2,253,411
Cash and bank balances	12	539,025	552,605
		31,604,995	21,345,597
TOTAL ASSETS		73,407,657	63,312,790
EQUITY AND LIABILITIES		73,407,037	03,312,730
SHARE CAPITAL AND RESERVES			
Share capital		799,666	799,666
Reserves		27,726,520	29,037,620
Nesel ves		28,526,186	29,837,286
LIABILITIES		20,320,100	23,037,200
NON-CURRENT LIABILITIES			
Long-term lease liability		183,656	183,656
Retirement benefit obligations		330,068	308,552
nem emene senene sungations		513,724	492,208
CURRENT LIABILITIES			, , , ,
Trade and other payables	13	21,255,549	15,492,187
Unclaimed dividend		62,538	62,538
Unpaid dividend		31,467	31,489
Accrued mark-up		189,949	310,264
Provisions		112,361	112,361
Borrowings	14	22,705,469	16,777,521
Unearned revenue			193,085
Current portion of long-term lease liability		10,414	3,851
current portion or long term lease hability			
		44,367,747	32,983,296
TOTAL LIABILITIES		44,881,471	33,475,504
CONTINGENCIES AND COMMITMENTS	15		
TOTAL EQUITY AND LIABILITIES		73,407,657	63,312,790

The annexed notes 1 to 24 form an integral part of this condensed interim financial information.

Chief Financial Officer

Chief Executive

CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS

FOR THE QUARTER ENDED SEPTEMBER 30, 2020 (UNAUDITED)

	Note	September 30, 2020	September 30, 2019
		(Rupees in	thousand)
Revenue from contracts with customers	16	42,630,047	52,332,426
Trade discounts, taxes, duties, levies and price differential	17	(15,367,807)	(13,064,811)
Net revenue from contracts with customers		27,262,240	39,267,615
Cost of sales		(28,602,766)	(39,455,909)
Gross loss		(1,340,526)	(188,294)
Distribution cost		(123,781)	(196,882)
Administrative expenses		(206,716)	(234,402)
Other income	18	95,146	101,773
Other operating expenses		(3,117)	(5,036)
Operating loss		(1,578,994)	(522,841)
Finance cost	19	(150,396)	(370,870)
Loss before taxation		(1,729,390)	(893,711)
Taxation	20	418,290	214,946
Loss after taxation		(1,311,100)	(678,765)
Loss per share - basic and diluted		(Rs. 16.40)	(Rs. 8.49)

The annexed notes 1 to 24 form an integral part of this condensed interim financial information.

Chief Financial Officer

Chief Executive

CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

FOR THE QUARTER ENDED SEPTEMBER 30, 2020 (UNAUDITED)

	September 30, 2020 (Rupees in	September 30, 2019 thousand)
Loss after taxation	(1,311,100)	(678,765)
Other comprehensive income / (loss)		
Items that will not be reclassified to statement of profit or loss		
Change in fair value of long term investment	-	-
Remeasurement of post employment benefit obligations	-	-
	-	-
Deferred tax thereon	-	-
Total comprehensive loss	(1,311,100)	(678,765)

The annexed notes 1 to 24 form an integral part of this condensed interim financial information.

Chief Financial Officer

Chief Executive

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY

FOR THE QUARTER ENDED SEPTEMBER 30, 2020 (UNAUDITED)

	SHARE CAPITAL		CAPITAL RI	ESERVES			REVENUE RESERV	/ES	Total
	Issued, subscribed and paid-up	Capital compensation reserve	Exchange equalisation reserve	Special reserve	Utilised special reserve — (Rupees in tho	General reserve	Gain / (loss) on revaluation of investment at fair value through OCI	Accumulated loss	
Balance as at July 1, 2019	799,666	10,142	4,117	-	9,631,914	31,961,000	13,346	(8,546,716)	33,873,469
Loss for the three months ended September 30, 2019	-	-	-	-	-	-	-	(678,765)	(678,765)
Other comprehensive income	-	-	-	-	-	-	-	-	-
Total Comprehensive loss for the three months ended September 30, 2019	-	-	-	-	-	-	-	(678,765)	(678,765)
Balance as at September 30, 2019	799,666	10,142	4,117		9,631,914	31,961,000	13,346	(9,225,481)	33,194,704
Balance as at July 1, 2020	799,666	10,142	4,117	-	9,631,914	31,961,000	12,942	(12,582,495)	29,837,286
Loss for the three months ended September 30, 2020	-	-	-	-	-	-	-	(1,311,100)	(1,311,100)
Other comprehensive income	-	-	-	-	-	-	-	-	-
Total Comprehensive loss for the three months ended September 30, 2020	-	-	-	-	-	-	-	(1,311,100)	(1,311,100)
Balance as at September 30, 2020	799,666	10,142	4,117	-	9,631,914	31,961,000	12,942	(13,893,595)	28,526,186

The annexed notes 1 to 24 form an integral part of this condensed interim financial information.

Chief Financial Officer

Chief Executive

CONDENSED INTERIM STATEMENT OF CASH FLOWS

FOR THE QUARTER ENDED SEPTEMBER 30, 2020 (UNAUDITED)

	Note	September 30, 2020	September 30, 2019
		(Rupees in	thousand)
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash (utilised in) / generated from operations	21	(5,297,760)	7,168,121
Income tax (paid) / refund		(137,509)	1,094,844
Finance cost paid		(467,739)	(493,170)
Increase in long-term loans		(1,310)	(378)
Payments made to staff retirement benefit funds		(2,689)	-
Net cash flow (used in) / generated from operating activities		(5,907,007)	7,769,417
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of property, plant and equipment		(39,506)	(451,027)
Return on investments and bank accounts		5,007	7,000
Net cash flow used in investing activities		(34,499)	(444,027)
CASH FLOWS FROM FINANCING ACTIVITIES			
Dividend paid		(22)	(173)
Net (decrease) / increase in cash and cash equivalents		(5,941,528)	7,325,217
Cash and cash equivalents at beginning of the period		(16,224,916)	(24,029,218)
Cash and cash equivalents at end of the period		(22,166,444)	(16,704,001)

The annexed notes 1 to 24 form an integral part of this condensed interim financial information.

Chief Financial Officer

Chief Executive

FOR THE QUARTER ENDED SEPTEMBER 30, 2020 (UNAUDITED)

1. LEGAL STATUS AND OPERATIONS

National Refinery Limited was incorporated in Pakistan on August 19, 1963 as a public limited company and its shares are listed on the Pakistan Stock Exchange. The registered office of the Company is situated at 7-B, Korangi Industrial Area, Karachi, Pakistan.

The Company is engaged in the manufacturing, production and sale of a large range of petroleum products. The refinery complex of the Company comprises of three refineries, consisting of two lube refineries, commissioned in 1966 and 1985, and a fuel refinery added to the complex in 1977. The company has also commissioned Diesel Hydro De-sulphurisation (DHDS) and Isomerisation (ISOM) units during the financial year 2017 and 2018 respectively.

2. BASIS OF PREPARATION

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, Issued by the international Accounting Standard Board (IASB) as notified under the Companies Act 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

This condensed interim financial information does not include all the information required for full financial statements and should be read in conjunction with the annual financial statements for the year ended June 30, 2020.

3. SIGNIFICANT ACCOUNTING POLICIES

The accounting polices adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the annual financial statements of the Company for the year ended June 30, 2020.

4. ACCOUNTING ESTIMATES, JUDGMENTS AND FINANCIAL RISK MANAGEMENT

4.1 The preparation of interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts. Actual results may differ from these judgments, estimates and assumptions.

However, management believes that the change in outcome of judgments, estimates and assumptions would not have a material impact on the amounts disclosed in this condensed interim financial information.

Judgments and estimates made by the management in the preparation of this condensed interim financial information are the same as those that were applied to the financial statements as at and for the year ended June 30, 2020.

4.2 The Company's financial risk management objectives and policies are consistent with those disclosed in the financial statements as at and for the year ended June 30, 2020.

FOR THE QUARTER ENDED SEPTEMBER 30, 2020 (UNAUDITED)

	September 30, 2020	June 30, 2020
FIXED ASSETS	(Rupees in	thousand)
Property, plant and equipment		
- Operating assets	31,280,666	30,366,435
- Major spare parts and stand-by equipments	366,560	363,497
- Capital work-in-progress - note 5.1	1,765,646	3,468,738
	33,412,872	34,198,670
Intangible assets	14,547_	19,254
	33,427,419	34,217,924

5.1 Capital work-in-progress

5.

	Balance as at July 1, 2020	Additions during the period	Transfers	Balance as at September 30, 2020	Balance as at July 1,2019	Additions during the year	Transfers	Balance as at June 30, 2020
	•			 (Rupees in t 	housand) —			
Building on leasehold land	22,810	124	-	22,934	16,420	17,763	(11,373)	22,810
Refineries upgradation projects	2,804,584	5,923	(1,566,392)	1,244,115	1,580,129	1,224,455	-	2,804,584
Plant and machinery	510,885	42,402	(161,204)	392,083	770,160	636,018	(895,293)	510,885
Office and other equipments	53,860	6,325	-	60,185	26,001	52,410	(24,551)	53,860
	3,392,139	54,774	(1,727,596)	1,719,317	2,392,710	1,930,646	(931,217)	3,392,139
Advances to contractors/ suppliers - note 5.3	76,599	20,800	(51,070)	46,329	211,608	41,064	(176,073)	76,599
	3,468,738	75,574	(1,778,666)	1,765,646	2,604,318	1,971,710	(1,107,290)	3,468,738

5.2 Additions to operating assets during the three months ended September 30, 2020 are as follows:

	Additions	(at cost)
	September 2020	September 2019
	(Rupees in	thousand)
Plant and machinery	1,727,596	89,565
Vehicles	-	330
Office and other equipments	11,122	6,580
Furniture and fixtures	-	17
Computer equipments	817	1,540
	1,739,535	98,032

5.3 The advances to contractors / suppliers do not carry any interest or mark-up arrangement.

6. LONG-TERM LOANS

These include secured loans to executives and employees for the purchase of motor cars and house building. Out of these, car loans amounting to Rs. 10.96 million (June 30, 2020: Rs. 10.05 million) carrying interest ranging from 3% to 7% (June 30, 2020: 3% to 7%). These also include unsecured loans to executive and employees which are interest free.

7. LONG-TERM DEPOSITS

These deposits do not carry any mark-up arrangement.

FOR THE QUARTER ENDED SEPTEMBER 30, 2020 (UNAUDITED)

8. DEFERRED TAXATION

The deferred tax asset on minimum tax, alternative corporate tax and tax loss are expected to be recoverable based on the estimated future taxable income.

9. STOCK-IN-TRADE

As at September 30, 2020 stock of finished products and semi-finished products have been written down by Rs. 407 million (June 30, 2020: Rs. 77 million) and Rs. 334 million (June 30, 2020: Rs. Nil) respectively to arrive at their net realisable value.

10. LOANS AND ADVANCES

Out of these, car loans amounting to Rs. 2.37 million (June 30, 2020: Rs. 1.97 million) carrying interest as disclosed in note 6. Advances do not carry any mark-up arrangement.

11. TRADE DEPOSITS AND SHORT-TERM PREPAYMENTS

These deposits do not carry any mark-up arrangement.

		September 30, 2020	June 30, 2020
		(Rupees in t	housand)
12.	CASH AND BANK BALANCES		
	Cash in hand	500	500
	With banks on:		
	- Current accounts	46,089	43,535
	- Savings accounts	2,373	18,507
	- Deposit accounts	490,063	490,063
		538,525	552,105
		539,025	552,605
13.	TRADE AND OTHER PAYABLES		
	Trade creditors	11,400,397	7,116,002
	Due to Government of Pakistan	467,115	418,523
	Due to related parties:		
	- Attock Petroleum Limited	30,479	19,219
	- Pakistan Oilfields Limited	289,240	289,686
	Accrued liabilities	2,386,553	2,826,847
	Surplus price differential payable	7,582	7,582
	PMG - Specification differential payable	149,669	148,664
	Custom duty payable - note 13.1	1,161,147	1,493,612
	Sales tax payable	2,012,025	1,122,417
	Retention money	157,125	177,349
	Deposits from contractors	45,582	42,716
	Advances from customers - note 13.2	472,838	339,814
	Workers' Welfare Fund	79,987	78,595
	Income tax deducted at source	8,013	23,694
	Excise duty and petroleum levy	2,565,857	1,379,486
	Others	21,940	7,981
		21,255,549	15,492,187

FOR THE QUARTER ENDED SEPTEMBER 30, 2020 (UNAUDITED)

- 13.1 This represents the differential of custom duty levied on import of crude oil and sale of petroleum products based on SROs issued by the Government of Pakistan and Ministry of Energy (MoE). In 2018, the Oil and Gas Regulatory Authority (OGRA) in compliance with the directives of MoE approved a recovery mechanism for regulated products through which refineries will operate on no gain / loss basis on this account. OGRA directed Oil Companies Advisory Committee (OCAC) to ensure implementation of the said mechanism. The Company has worked out the impact of such mechanism and adjusted the regulatory duty on regulated products in the trade payables and in case of regulatory duty on deregulated products in the sales and cost of sales respectively.
- 13.2 This includes advances received from related party Pakistan Oilfields Limited amounting to Rs. 26.95 million (June 30, 2020: Rs. 25.54 million) against supply of goods.

14. BORROWINGS

- 14.1 The facilities for running finance under mark-up arrangements with various banks amounted to Rs. 23.70 billion (June 30, 2020: Rs. 21.65 billion) of which the amount remained unutilized at the period end was Rs. 7.07 billion (June 30, 2020: 9.87 billion). The rates of mark-up applicable on running finance range from 0.15% to 1.0% above KIBOR (June 30, 2020: KIBOR + 0.15% to 1.10%) per annum.
- 14.2 The facility from Istisna arrangement from an Islamic bank amounted to Rs. 5 billion (June 30, 2020: Rs. 5 billion) of which Rs. Nil remained unutilised as at period end. The rate of mark-up applicable is based on three months KIBOR + 0.25% to 0.50% (June 30, 2020: KIBOR + 0.25%) per annum.
- 14.3 Short-term loans obtained on rollover basis from commercial banks amounting to Rs. 9.63 billion (June 30, 2020: Rs. 6 billion). These loans are interchangeable facilities with running finance arrangement as disclosed in note 14.1. The rate of mark-up applicable on these loans is based on respective tenor KIBOR ranging from 0.08% to 0.55% (June 30, 2020: KIBOR + 0.1% to 0.55%) per annum.
- 14.4 The facilities for opening the letters of credit and guarantees as at September 30, 2020 amounted to Rs. 86.45 billion (June 30, 2020: Rs. 86.8 billion) of which the amount remaining unutilised at the period end was Rs. 51.37 billion (June 30, 2020 Rs. 63.58 billion). The above financing arrangements to the tune of Rs. 28.70 billion (June 30, 2020: Rs. 21.65 billion) are sublimit to these non-funded limits.
- 14.5 These facilities are secured against ranking charge on Company's stocks, receivables and stores, spares and chemicals.

15. CONTINGENCIES AND COMMITMENTS

15.1 Contingencies

- 15.1.1 There has been no significant changes during the period in the contingencies reported in the annual financial statements for the year ended June 30, 2020, except as disclosed in note 15.1.2.
- 15.1.2 Claims not acknowledged by the Company as debt at the end of the period amounted to Rs. 5.22 billion (June 30, 2020: Rs. 5.17 billion). These include claims accumulating to Rs. 5 billion (June 30, 2020: Rs. 5 billion) in respect of late payment surcharge claimed by crude oil suppliers and Rs. 63.92 million (June 30, 2020: Rs. 49.64 million) relating to freight claims.

15.2 Commitments

Commitments outstanding for capital expenditure as at September 30, 2020 amounted to Rs. 399 million (June 30, 2020: Rs. 403 million).

September 30, September 30, 2020 2019 (Rupees in thousand)

16. REVENUE FROM CONTRACTS WITH CUSTOMERS

Local	40,942,597	48,831,866
Export	1,687,450	3,500,560
	42,630,047	52,332,426

FOR THE QUARTER ENDED SEPTEMBER 30, 2020 (UNAUDITED)

		September 30, 2020 (Rupees in	September 30, 2019 thousand)			
17.	TRADE DISCOUNTS, TAXES, DUTIES, LEVIES AND PRICE DIFFERENTIAL					
	Trade discounts	50,058	116,213			
	Sales tax	5,920,954	7,095,298			
	Excise duty	52	88			
	Petroleum levy	8,433,434	4,659,835			
	PMG-Specification differential	121,907	102,595			
	Custom duty	841,402	1,090,782			
		15,367,807	13,064,811			
18.	OTHER INCOME					
	nis includes return on bank deposits amounting to Rs. 15.11 million (September 30, 2019: Rs. 14.95 million).					

19. FINANCE COST

19.	FINANCE COST					
	This includes net exchange gain of Rs. 205.81 million (September 30, 2019: Rs. 169.34 million) on foreign currency transactions relating to purchase and export of crude oil/products. This exchange gain relates to actual currency fluctuations and not due to derivatives financial instruments.					
		September 30,	September 30,			
		2020	2019			
20.	TAXATION	(Rupees in	thousand)			
20.	Current					
		209,827	304,235			
	Deferred	(628,117)	(519,181)			
		(418,290)	(214,946)			
21.	CASH (UTILISED IN) / GENERATED FROM OPERATIONS					
	Loss before taxation	(1,729,390)	(893,711)			
	Adjustment for non-cash charges and other items:					
	Depreciation and amortisation	830,011	883,893			
	Provision for staff retirement benefit funds	27,658	33,528			
	Finance cost	347,424	537,823			
	Interest on lease	6,563	6,638			
	Return on investments and bank accounts	(15,110)	(14,948)			
	Unearned revenue	(193,085)	-			
	Changes in working capital - note 21.1	(4,571,831)	6,614,898			
		(5,297,760)	7,168,121			
21.1	Changes in working capital					
	(Increase) / Decrease in current assets					
	Stores, spares and chemicals	(101,845)	7,085			
	Stock-in-trade	(5,834,672)	752,465			
	Trade receivables	(3,824,261)	(2,399,312)			
	Loans and advances	(3,593)	(32,880)			
	Trade deposits and short-term prepayments	(395,242)	(297,434)			
	Other receivables	(175,580)	509,518			
	Increase in current liabilities	(10,335,193)	(1,460,558)			
	Trade and other payables	5,763,362	8,075,456			
		(4,571,831)	6,614,898			

FOR THE QUARTER ENDED SEPTEMBER 30, 2020 (UNAUDITED)

22. TRANSACTIONS WITH RELATED PARTIES

Related party transactions are:	Transactions during the quarter		
Nature of relationship Nature of transactions	September 30, 2020	September 30, 2019	
Associated companies	(Rupees i	n thousand)	
- Attock Petroleum Limited (APL)			
Sale of petroleum products	17,977,673	27,006,398	
Trade discounts	34,771	96,862	
Commission on export sales	19,137	34,668	
Commission on local sales	81,071	111,485	
Purchase of petroleum products	2,020	1,141	
Hospitality charges on sales	21,953	31,045	
Rental income	922	981	
Reimbursement of expenses incurred by NRL on behalf of APL	603	156	
- Pakistan Oilfields Limited (POL)	003	130	
Rental income			
Sale of petroleum products	759 45,031	690 74,995	
Purchase of raw material	388,308	74,995	
Reimbursement of expenses incurred by POL on behalf of NRL	386,306	21	
Reimbursement of expenses incurred by NRL on behalf of POL	-		
	43	42	
- Attock Refinery Limited (ARL)			
Reimbursement of expenses incurred by NRL on behalf of ARL	-	68	
Naphtha Handling Income	34,099	39,041	
- Attock Cement Pakistan Limited (ACPL)			
Reimbursement of expenses incurred by ACPL on behalf of NRL	-	21	
- Attock Oil Company Limited (AOCL)			
Reimbursement of expenses incurred by AOC on behalf of NRL	2	424	
Reimbursement of expenses incurred by NRL on behalf of AOC	16	16	
Other related parties			
- Contribution to staff retirement benefits plans			
Employees provident fund	14,127	11,979	
Employees gratuity fund	2,689	-	
- Key management compensation			
Salaries and other employee benefits	9,311	12,104	
Post-employment benefits	892	855	
Directors' fee	3,737	2,894	

FOR THE QUARTER ENDED SEPTEMBER 30, 2020 (UNAUDITED)

23. SEGMENT INFORMATION

23.1 Segments results and assets include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated assets include property, plant and equipment.

The financial information regarding operating segments is as follows:

FUEL		LUBE		TOTAL			
September 30, 2020	September 30, 2019	September 30, 2020	September 30, 2019	September 30, 2020	September 30, 2019		

Segment Revenue

•						
Revenue to external customers						
- local (net of discounts, taxes, duties,						
levies and price differential)	20,452,420	27,019,182	5,122,370	8,747,873	25,574,790	35,767,055
- exports	1,687,450	3,031,341	-	469,219	1,687,450	3,500,560
	22,139,870	30,050,523	5,122,370	9,217,092	27,262,240	39,267,615
Inter-segment transfers	4,024,684	6,185,795	-	-	4,024,684	6,185,795
Elimination of inter-segment transfers	-	-	-	-	(4,024,684)	(6,185,795)
Net revenue from contract with customer	26,164,554	36,236,318	5,122,370	9,217,092	27,262,240	39,267,615
6	(((()	/	
Segment results after tax	(1,150,252)	(595,552)	(160,848)	(83,213)	(1,311,100)	(678,765)
Other comprehensive income	-	-	-	-	-	-
Total comprehensive loss	(1,150,252)	(595,552)	(160,848)	(83,213)	(1,311,100)	(678,765)
	FUEL		LUBE		TOTAL	
	September 30,	June 30,	September 30,	June 30,	September 30,	June 30,
	2020	2020	2020	2020	2020	2020
	•		——— (Rupees in thousand) ———			
Segment assets	48,950,402	38,592,749	9,272,940	10,828,424	58,223,342	49,421,173
Unallocated assets	-	-	-	-	15,184,315	13,891,617
Total assets	48,950,402	38,592,749	9,272,940	10,828,424	73,407,657	63,312,790
Segment liabilities	26,671,505	18,699,283	17,879,898	14,467,669	44,551,403	33,166,952
Unallocated liabilities	-	-	-	-	330,068	308,552
Unallocated liabilities Total liabilities	- 26,671,505	18,699,283	- 17,879,898	14,467,669	330,068 44,881,471	308,552 33,475,504

^{23.2} Incremental expenses of Diesel Hydro De-sulphurisation (DHDS) and Isomerization (ISOM) units have been charged to fuel segment in accordance with note 23.1 above.

24. DATE OF AUTHORISATION FOR ISSUE

This condensed interim financial information was authorized for issue by the Board of Directors of the Company on October 20, 2020.

Chief Financial Officer

Chief Executive



National Refinery Limited

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